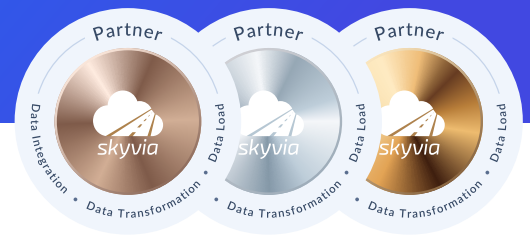


Skyvia Partnership Program Guide

This guide describes the Skyvia Partnership Program, including the application process, benefits, and levels. It's intended for new and existing partners and companies considering becoming partners.



Partnering with Skyvia

The Partner Program is designed to help you get started quickly with Skyvia by providing you with onboarding, sales and marketing assistance, rewards for participating, exceptional technical support, and other benefits. The program provides partners the opportunity to make a difference by integrating data across various ecosystems, migrating to the cloud, automating business processes, collaborating with the best sales representatives from our partner organizations, and getting exposure to a wider audience.



Competitive advantage



Sales collaboration



Marketing enablement



Financial benefits

“ Skyvia is an exceptional data integration and management platform that has greatly benefited our organization. We have been working with Skyvia to leverage their full capabilities and have been extremely satisfied with the results. Skyvia has made it easy for us to integrate and manage various data sources, saving us time and effort in the process. We highly recommend Skyvia to any organization seeking a powerful data management solution.

Marcus Eaton, Rithom Consulting LLC

Benefit Overview

Financial Benefits	Bronze	Silver	Gold
Product Discounts and Payouts	✓	✓	✓
Margin-based Incentives	✓	✓	✓
Commission-based Incentives	✓	✓	✓
Partnership Support	Bronze	Silver	Gold
Partner Portal Access	✓	✓	✓
Lead and Opportunity Sharing	✗	✓	✓
Joint Business and Marketing Planning	✓	✓	✓
Assigned Partner Manager	✓	✓	✓
Prioritized Technical and Sales Support	✗	✓	✓
Marketing	Bronze	Silver	Gold
Welcome Kit and Partner Badge	✓	✓	✓
Partner Directory Listing	✗	✓	✓
Co-marketing funding	✗	✓	✓
Marketing Assets	✓	✓	✓

Partner Program Application Process



Interested in becoming a Skyvia Partner? [Contact us](#) to become a Partner.